

OSA - 5373 - 63

ILLEGIB

Doc JDN-63. 00043

November 8, 1963

Attention: John G.**Subject:** Negotiations on Sextant Modification & Upgrading**Reference:** Our Proposal, dated 14 August 1963, and Meeting
between [REDACTED] on STATINTL
October 30 and 31, 1963

Dear John,

The following points are what I feel was agreed during our negotiations last week, and I felt it would be worthwhile to document them to assure mutual agreement.

STATINTL

1) A unit price of [REDACTED] based on a total quantity of fifty-seven (57) units. Total contract price to be [REDACTED]. The period of performance to be from 1 October 1963 to 31 January 1965, with a delivery of five (5) units per month to commence February 1, 1964.

2) The repair of subassemblies, not included in the referenced proposal, would be accomplished by use of TM1606 and HF-CT-691. Therefore, the units must be returned under work order numbers, as is presently done.

3) The manuals are not included in this proposal and will be quoted at a later date. The funding to be included in this contract at that time or a separate contract issued as the case may be.

4) The selling price, agreed to in Item 1, is based on the allowance of monthly progress payments in the amount of 70% of the total cost incurred. Progress payments are to be liquidated at the rate of 100% of the unit price of items shipped.

STATINTL

Sincerely,

JAM:dc